

CHAPTER 6



Contributed by the Organisation for Economic Co-operation and Development

Abstract: This chapter highlights the importance of trade costs for the participation of developing countries in Global and Regional Value Chains. It considers the role of different trade facilitation aspects such as border procedures and quality of infrastructure and shows how developing countries can reduce trade costs through those two specific areas. It discusses then how regional co-operation can be an effective strategy to promote integration into value chains by addressing regional bottlenecks. In addition it reviews multi-country and regional aid for trade initiatives highlighting some of the projects which are yielding good results and others which have not seen as much progress.

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Figure 6.3 Relative contributions of non-policy and policy factors in participation ratio

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170

**TABLE 6.2 Question to Recipients of Aid for Trade on Sources of Trade Costs:
What are the most important sources of trade costs for the export?**

Answer options	Goods	Services
Border procedures (trade facilitation)	83.3%	
Non-Tariff Measures (including standards)	79.2%	
Transport infrastructure	80.6%	68.1%
Network infrastructure (ICT, power, telecoms)		77.8%
Energy		
Financial services		
Human resources		
Government services		
Information services		
Other		

Source: [World Bank \(2015\)](#)

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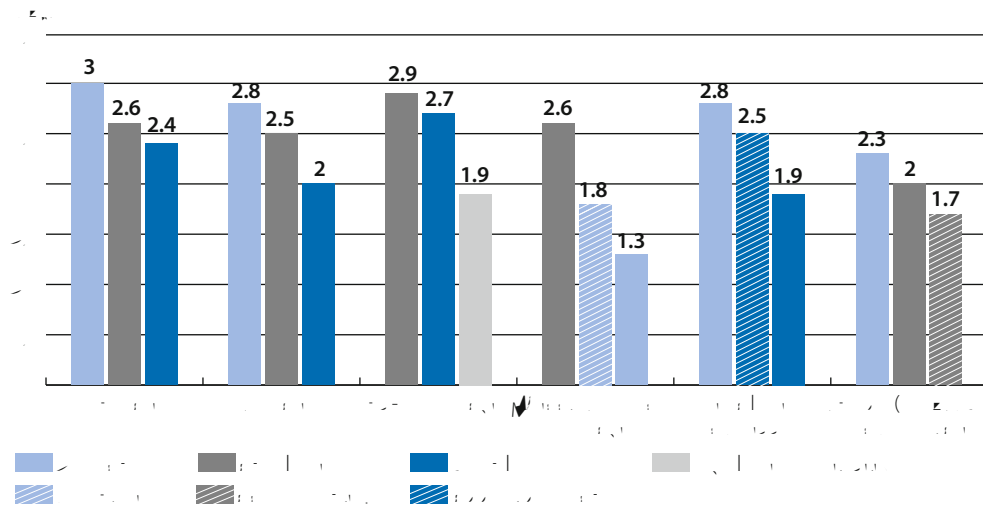
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Source: [World Bank \(2015\)](#)

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Figure 6.8 Potential reduction in trade costs by regional region (%)



Source: ... (text is mostly illegible)

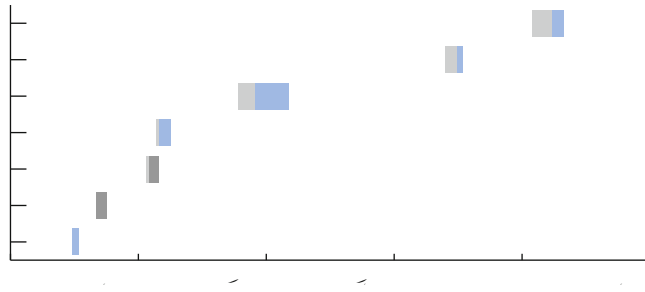
REGIONAL INITIATIVES ON TRADE FACILITATION

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Regional Agenda on aid-for-trade facilitation

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Figure 6.9 Aid flows for trade facilitation and infrastructure from 2004-13 by regions



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