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Two types of electronically enabled trade

WTO E-commerce Work Program (WT/L/274):

"electronic commerce" is understood to mean the <u>production</u>, <u>distribution</u>, <u>marketing</u>, <u>sale</u> or <u>delivery</u> of <u>goods</u> and <u>services</u> by electronic means.

E-commerce

Traditional trade objects

Digital trade

New trade objects

{ Digital Trade: Why are we doing this?}



- Decreasing average production costs
- Wide range of products
- Modest capital requirements
- High rates of innovation

The new marketplace



(Really simplified) technical architecture

Content layer

(humanly meaningful messages, communication)

Logical layer

(standards, protocols, software)

Physical layer (networks, hardware, all devices connected)

Data flows

The Internet moves 'data packets'

End-to-end design

What Chile has been doing

- Cross border data flows
- Non localization requirements
- Non-discrimination of digital products or applications
- Competition

Wrapping-up

• The Internet should ssuaraebelingerun 277.5Tw 2(D27.60ta 5d) J. 20d (re) - 226/

