

**EUROPEAN COMMUNITIES – MEASURES AFFECTING THE  
IMPORTATION OF CERTAIN POULTRY PRODUCTS**

**AB-1998-3**

*Report of the Appellate Body*



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WORLD TRADE ORGANIZATION  
APPELLATE BODY

**European Communities - Measures Affecting  
the Importation of Certain Poultry Products**

Brazil, *Appellant/Appellee*  
European Communities, *Appellant/Appellee*

Thailand and the United States,  
*Third Participants*

AB-1998-3

Present:

Bacchus, Presiding Member  
El-Naggar, Member  
Feliciano, Member

**I. Introduction**

1. Brazil and the European Communities appeal from certain issues of law and legal interpretations in the Panel Report, *European Communities - Measures Affecting the Importation of Certain Poultry Products*.<sup>1</sup> The Panel was established to consider a complaint by Brazil regarding the EC regime for the importation of certain frozen poultry meat products falling within Common Nomenclature ("CN") categories 0207 14 10, 0207 14 50 and 0207 14 70 (formerly CN categories 0207 41 10, 0207 41 41 and 0207 41 71), and the implementation by the European Communities of the tariff-rate quota in these products agreed in negotiations between Brazil and the European Communities.

2. The relevant factual aspects of this dispute are set out in the Panel Report, in particular, at paragraphs 8-12. On 19 June 1992, the CONTRACTING PARTIES authorized the European Communities to enter into negotiations with interested contracting parties under Article XXVIII of the GATT 1947, following adoption of the panel report on *European Economic Community - Payments and Subsidies Paid to Processors and Producers of Oilseeds and Related Animal-feed Proteins*<sup>2</sup> ("*EEC - Oilseeds*"). The European Communities entered into negotiations with Brazil, as well as nine other contracting parties. The negotiations with Brazil terminated in July 1993, and the parties signed Agreed Minutes on 31 January 1994. The bilateral agreement set out in these Agreed Minutes (the "Oilseeds Agreement") provided, *inter alia*, for a duty-free global annual tariff-rate

0207 41 71. The tariff-rate quota was opened as from 1 January 1994 by Council Regulation 774/94<sup>3</sup> ("Regulation 774/94") of 29 March 1994. Commission Regulation 1431/94<sup>4</sup> ("Regulation 1431/94") of 22 June 1994 sets out detailed rules for the application of Regulation 774/94, and stipulates, in Article 1, that all imports under the tariff-rate quota for the relevant poultry meat products are subject to the presentation of an import licence. There are no licensing requirements for out-of-quota imports of these products.

3. Schedule LXXX of the European Communities<sup>5</sup> ("Schedule LXXX") provides for a duty-free tariff-rate quota for up to 15,500 tonnes of frozen poultry meat in Part I - Most Favoured Nation Tariff, Section I - Agricultural Products, Section I - B - Tariff Quotas, with out-of-quota base duty rates of 1,600 ECU/tonne, 940 ECU/tonne and 1,575 ECU/tonne, respectively. The European Communities reserved the right in Schedule LXXX to introduce an additional duty on out-of-quota imports of the relevant poultry meat if the conditions for imposition of the "Special Safeguard" in Article 5 of the *Agreement on Agriculture* were satisfied. Council Regulation 2777/75<sup>6</sup> ("Regulation 2777/75") of 29 October 1975, as amended by Council Regulation 3290/94<sup>7</sup> ("Regulation 3290/94") of 22 December 1994, contains the general rule for the application of the additional safeguard duties in Article 5 of the *Agreement on Agriculture*. Article 5.3 of this regulation states:

price of the shipment is used, the importer must provide to the competent authorities the documents enumerated in Article 3 of Regulation 1484/95, that is: the purchasing contract (or any other equivalent document), the insurance contract, the invoice, the certificate of origin (where applicable), the transport contract, and, in the case of sea transport, the bill of lading.

4. The Panel Report was circulated to the Members of the World Trade Organization (the "WTO") on 12 March 1998. The Panel reached the following conclusions:

294. In light of our findings in Section B and C above, we conclude that Brazil has not demonstrated that the EC has failed to implement and administer the poultry TRQ in line with its obligations under the WTO agreements.

295. In light of our findings in Section D above, we conclude that Brazil has not demonstrated that the EC has failed to implement the TRQ in accordance with Article XIII of GATT.

296. In light of our findings in Section E above, we conclude that Brazil has not demonstrated that the EC has failed to implement the TRQ in accordance with Articles 1 and 3 of the Licensing Agreement, except on the point that the EC has failed to notify the necessary information regarding the poultry TRQ to the WTO Committee on Import Licensing under Article 1.4(a) of the Licensing Agreement.

297. In light of our findings in Section F, G and H above, we conclude that Brazil has not demonstrated that the EC has failed to comply with the provisions of Articles X, II and III of GATT in respect of the implementation and administration of the poultry TRQ.

298. In light of our findings in Section I above, we conclude that the EC has failed to comply with the provisions of Article 5.1(b) of the Agreement on Agriculture regarding the imports of the poultry products outside the TRQ.<sup>10</sup>

and made the following recommendation:

We recommend that the Dispute Settlement Body request the EC to bring the measures found in this report to be inconsistent with the Licensing Agreement and the Agreement on Agriculture into conformity with its obligations under those agreements.<sup>11</sup>

5. On 29 April 1998, Brazil notified the Dispute Settlement Body ("DSB") of its decision to appeal certain issues of law covered in the Panel Report and certain legal interpretations developed by

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<sup>10</sup>Panel Report, paras. 294-298.

<sup>11</sup>Panel Report, para. 299.

the Panel, pursuant to paragraph 4 of Article 16 of the *Understanding on Rules and Procedures Governing the Settlement of Disputes* (the "DSU"), and filed a notice of appeal<sup>12</sup> with the Appellate Body pursuant to Rule 20 of the *Working Procedures for Appellate Review* (the "*Working Procedures*"). On 11 May 1998, Brazil filed an appellant's submission.<sup>13</sup> On 14 May 1998, the European Communities filed its own appellant's submission.<sup>14</sup> On 25 May 1998, both the European Communities<sup>15</sup> and Brazil filed appellee's submissions.<sup>16</sup> On the same day, Thailand and the United States filed separate third participants' submissions.<sup>17</sup>

6. The oral hearing in the appeal was held on 9 June 1998. The participants and third participants presented oral arguments and responded to questions put to them by the Members of the Division hearing the appeal. The participants and third participants also gave oral concluding statements. At the request of the Members of the Division, the participants and third participants submitted, on 12 June 1998, written post-hearing memoranda on particular issues relating to the appeal. The participants submitted their respective written replies to these post-hearing memoranda on 15 June 1998.

## II. Arguments of the Participants and Third Participants

### A. *Brazil - Appellant*

#### 1. The Oilseeds Agreement

7. Brazil asserts that the Panel failed to apply the customary rules of interpretation of public international law properly to the Oilseeds Agreement, as required by Article 3.2 of the DSU. Brazil maintains that in limiting its examination of the Oilseeds Agreement to the "relevant parts" of the Oilseeds Agreement, the Panel failed to examine all of the terms and provisions of the Oilseeds

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<sup>12</sup>WT/DS69/4, 29 April 1998.

<sup>13</sup>Pursuant to Rule 21(1) of the *Working Procedures*.

<sup>14</sup>Pursuant to Rule 23(1) of the *Working Procedures*.

<sup>15</sup>Pursuant to Rule 22 of the *Working Procedures*.

<sup>16</sup>Pursuant to Rule 23(3) of the *Working Procedures*.

<sup>17</sup>Pursuant to Rule 24 of the *Working Procedures*.



Agreement in accordance with Article 31 of the *Vienna Convention on the Law of Treaties*<sup>18</sup> (the "*Vienna Convention*"), including, in particular, how many parties there were to the agreement, the structure of the agreement, the content of the different sections and the declared intention of the parties upon seeking authorization from the CONTRACTING PARTIES to negotiate.

8. With respect to the ordinary meaning to be given to all the terms of the Oilseeds Agreement, Brazil states that nothing in the text of the Oilseeds Agreement limits or diminishes the exclusive nature of that Agreement. Brazil contends that the Panel failed to interpret the Oilseeds Agreement in good faith, and instead interpreted Article XXVIII of the GATT without taking the Oilseeds Agreement appropriately into account. Brazil argues that the Panel examined the object and purpose of Article XXVIII of the GATT but not the object and purpose of the Oilseeds Agreement itself. According to Brazil, the Panel should have examined what was, in fact, agreed between the parties in the Oilseeds Agreement and, in particular, the reasons the parties had entered into that Agreement and also its compensatory nature. Therefore, in the Brazilian view, the proper analysis of the Oilseeds Agreement between Brazil and the European Communities required an examination of all the parts of that Agreement as well as the different bilateral oilseeds agreements that the European Communities had reached with different negotiating Members.

9. In the alternative, Brazil argues that the Panel erred in law in not examining the ordinary meaning of the "relevant parts" of the Oilseeds Agreement in the light of their context. Brazil stresses that the European Communities had specifically chosen to negotiate with Brazil separately from the other parties to be compensated so that variable solutions on compensation, rather than a common most-favoured-nation ("MFN") solution, could be reached.

## 2. Article XXVIII of the GATT

10. Brazil asserts that the Panel failed to apply to Article XXVIII of the GATT properly the customary rules of interpretation of public international law, as required by Article 3.2 of the DSU. According to Brazil, under the terms of Article 31 of the *Vienna Convention*, the Panel should have examined: what was agreed between the parties; whether what was agreed between the parties is legally possible within the terms of Article XXVIII of the GATT; and finally, if it found that the specific agreement was not compatible with other GATT provisions (Articles I and XIII), what the consequences of such incompatibility would be. Rather than adopting this step-by-step approach, the Panel only examined the question as to whether Articles I and XIII of the GATT 1994 apply to

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<sup>18</sup>Done at Vienna, 23 May 1969, 1155 U.N.T.S. 33; 8 International Legal Materials 679.

Article XXVIII tariff-rate quotas or whether Article XXVIII of the GATT can give rise to country-specific provisions.

11. In the view of Brazil, Article XXVIII of the GATT is a *lex specialis* providing for bilateral solutions within a multilateral framework and maintaining a balance between bilateral and multilateral rights and obligations. There is nothing in Article XXVIII of the GATT that prevents two contracting parties from making an agreement on a country-specific package of compensatory measures, although, at the same time, nothing requires that compensation must be country-specific. Brazil

in a compensatory tariff-rate quota, especially in a situation where there is considerable over-quota trade open to that non-Member. It is clear from the text of Article XIII of the GATT 1994, particularly Article XIII:2 and Article XIII:2(d), that the allocation of quota shares is always intended for Members. In footnote 140 of the Panel Report, the Panel reads paragraph 7.75 of the panel reports in *European Communities - Regime for the Importation, Sale and Distribution of Bananas*<sup>19</sup> ("EC - Bananas") only partially. According to Brazil, when the panel in *EC - Bananas* quoted the phrase "all suppliers other than Members with a substantial interest in supplying the product", it referred exclusively to all suppliers that are Members with no substantial interest in supplying the product. The Panel appeared to be mandating the inclusion of non-Members, thereby expanding the wording of Article XIII of the GATT 1994, which merely limits the non-discrimination rule as between Members.

15. Brazil submits that the Panel involved itself in a fundamental contradiction on Article XIII of the GATT 1994. On the one hand, the Panel pointed out that the exclusion of non-Members would not be contrary to Article XIII:2 and that Members are free to choose; but, on the other hand, the Panel found that, if non-Members are excluded, the purposes of Article XIII are not achieved. Brazil notes that if the presence of non-Members is necessary for purposes of approximating the shares in the absence of the restriction, then non-Members need to be included in the allocation of the tariff-rate quota. They should be treated like Members. This constitutes a violation of the *WTO Agreement*, which is an international treaty laying down contractual obligations and not *erga omnes* obligations. According to Brazil, the only valid resolution of this contradiction is to interpret Article XIII of the GATT 1994 so as to prevent Members from allocating shares within the tariff-rate quota to non-Members. In Brazil's view, the origin and nature of the tariff-rate quota need to be considered, and the Panel erred in concluding that the compensatory nature of the tariff-rate quota opened under the terms of Article XXVIII of the GATT was not to be considered and that Article XIII of the GATT 1994 was simply a general provision.

#### 4. Article X of the GATT 1994

16. Brazil alleges that the Panel erroneously assessed measures of general application under Article X of the GATT 1994. Brazil maintains that any measure of general application will always have to be applied to specific cases. Therefore, a panel cannot dismiss a claim of inconsistency with Article X of the GATT 1994 merely because the impact of the inconsistency is felt by individual traders in individual situations. The generally applicable regulations of the European Communities

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<sup>19</sup>Adopted 25 September 1997, WT/DS27/R/ECU, WT/DS27/R/GTM, WT/DS27/R/HND, WT/DS27/R/MEX, and WT/DS27/R/USA.

under review do not allow Brazilian traders to know whether the rules relating to in-quota or out-of-quota trade will be applicable to a particular shipment of frozen poultry meat. The object of Article X of the GATT 1994 is to ensure that traders can become familiar with the applicable trade rules. According to Brazil, mere publication of the rules is not sufficient to ensure familiarity and predictability. The rules must be drafted and administered in a reasonable way. According to Brazil, the Panel should have applied the principle of legal certainty to its examination of Article X of the GATT 1994 and its application to trade in frozen poultry meat.

17. Brazil submits that EC laws should allow traders to know which set of conditions is applicable (the in-quota or the out-of-quota system) in a particular case. There is a general need to draft clear general rules that will allow traders to distinguish between two systems that may be applicable in a given case. The Panel assumed that Brazil was arguing for transparency in each specific licence or shipment. The lack of clarity and transparency in the general rules and in their administration inevitably impact upon specific shipments and licences.

#### 5. Agreement on Import Licensing Procedures

18. To Brazil, the *Agreement on Import Licensing Procedures* (the "*Licensing Agreement*") applies to both in-quota and out-of-quota trade in frozen poultry meat from Brazil to the European Communities, and, in Brazil's view, the Panel erred in interpreting Article 3.2 of the *Licensing Agreement* as applicable only to in-quota trade. Brazil argues that the Panel failed to give an objective statement of reasons for this particular conclusion, and that there is nothing in the text of the *Licensing Agreement* to justify the Panel's findings. In the view of Brazil, nothing in the text or context of Articles 1.2 and 3.2 of the *Licensing Agreement* limits exclusively to in-quota trade the requirement that licensing systems for tariff-rate quotas be "implemented ... with a view to preventing trade distortions".

19. The Panel, in examining whether there had been trade distortions in out-of-quota trade, dismissed the evidence submitted by Brazil on its falling market share. This evidence relates to Brazil's claim that the licensing system distorts total trade. According to Brazil, in holding that an increase in exports demonstrated that the decline in the percentage share in total trade was, first, not relevant and, second, not due to a violation of the *Licensing Agreement*, the Panel failed to address the real issue, which is, whether the fall in the market share was caused by the introduction of the licensing system. Brazil believes that it established a *prima facie* case of distortion of trade and that the burden of proof had shifted to the European Communities to show why the licensing system was not distorting trade. The Panel did not address this matter.

20. According to Brazil, the administration by the European Communities of the tariff-rate quota for frozen poultry meat does not comply with the requirements of fairness, equity and proportionality expressed in Article 1.2, and in the preamble, to the *Licensing Agreement*. Brazil argues that the European Communities allows speculation in licences and the proliferation of traders. Allowing speculation is unfair and distorts trade. It is also "disproportionate". The Panel failed to examine whether speculation was affecting trade relations between Brazilian exporters and EC importers with the subsequent reduction in Brazil's market share. Brazil maintains that the Panel should also have examined the changes to the licensing rules, licence entitlement based on export performance, and the issuance of licences in non-economic quantities in the light of the requirement not to distort trade. Allowing the volume covered by individual licences to fall to below 5.5 tonnes is "disproportionate". The Panel places an unusual emphasis on the fact that the tariff-rate quota licences were fully utilized. According to Brazil, there has been full utilization of the licences because an economic benefit accrues to the holder of the licence when the privilege to import is exercised. The licences can be fully utilized even if the rules on administering the licences are "disproportionate" and unreasonable.

21. Brazil maintains that the Panel incorrectly restricted Brazil's claims concerning transparency under the *Licensing Agreement* to an analysis of Article 3.5(a) of the *Licensing Agreement*. The administration of import licences in such a way that the exporter does not know what trade rules apply is, Brazil insists, a breach of the fundamental objective of the *Licensing Agreement*. Brazil made a comprehensive claim before the Panel relating to the violation of "the general principle of transparency" in the administration of the licensing procedures "as laid down in the Preamble and which underpin" the *Licensing Agreement*. The Panel did not address this claim.

6. Article 11 of the DSU

22. Brazil asserts also that the Panel did not fulfil the duties incumbent upon it under Article 11 of the DSU. Although Brazil acknowledges that Article 11 of the DSU should not be interpreted so as to limit the scope of any investigation a panel might wish to make or to limit what a panel considers will assist the DSB in making recommendations, Brazil maintains nonetheless that the wide discretion to examine issues of concern should not disguise a failure of a panel to fulfil the requirement to make an objective assessment of the matter before it. Nor, when a panel chooses to examine issues of principle, should it be allowed the discretion not to examine evidence of the practice of Members in relation to those principles.

23. Brazil also contends that the Panel did not address a series of arguments put forward by Brazil in relation to both GATT law and the practice of the Members: first, the similarities between Articles XXVIII and XXIV of the GATT that lead Brazil to question why the MFN principle in

Article I of the GATT 1994 must always apply in relation to Article XXVIII, but not necessarily so in relation to Article XXIV; second, the flexible nature of Article XXVIII of the GATT, which permits bilateral agreements and the opening of bilateral concessions subject to the review of all Members; and, third, the text of Article XXVIII of the GATT, which allows the establishment of country-specific tariff-rate quotas when other Members do not object.

24. The Panel failed in its obligation to the DSB to examine the practice of the Members. The Panel erred in law in considering that the practice of the Members does not show the possibility of departing from the MFN principle in the case of tariff-rate quotas resulting from Article XXVIII of the GATT. According to Brazil, Article XXVIII of the GATT, in and of itself, cannot be used by the

According to the European Communities, such an analysis is necessary in particular to consider the inter-relationship between this provision and Article I of the GATT 1994. The conclusion of the Panel that there is no provision in the WTO Agreements which allows departure from the MFN principle in the case of tariff-rate quotas resulting from Article XXVIII negotiations removed any reasonable need to address the subordinate issue of the object and purpose of the specific procedure under Article XXVIII that was concluded with the Oilseeds Agreement.

2. Article XXVIII of the GATT

27. The European Communities maintains that the Panel findings on the interpretation of Article XXVIII of the GATT are correct, and that the arguments put forward by the Panel to demonstrate that Article XXVIII of the GATT does not waive Members' obligations with respect to the MFN clauses contained in Articles I and XIII of the GATT 1994 are extensively reasoned.

28. In the view of the European Communities, Article XXVIII is *lex generalis* insofar as it provides the normal procedural framework to be used by any Member in order legally to modify, change or withdraw, totally or partially, one of its concessions. Brazil is "wrong" to suggest that there is nothing in Article XXVIII of the GATT that prevents two contracting parties from agreeing on a country-specific package of compensatory measures. The European Communities argues that the terms of Article XXVIII:2, read in their context and in the light of its object and purpose, do not support Brazil's claims with respect to the Oilseeds Agreement. The agreement resulting from the Article XXVIII oilseeds negotiations and the poultry meat tariff concessions resulting from the *Marrakesh Agreement Establishing the World Trade Organization*<sup>20</sup> (the "WTO Agreement") had the same objective. The fact that the oilseeds negotiations and the Uruguay Round negotiations were initiated for partially different reasons cannot affect these conclusions. The negotiating history of Article XXVIII of the GATT confirms that Articles I and XIII of the GATT 1994 must be respected when achieving an agreement in the framework of compensatory adjustment negotiations. The fact that the Article XXVIII negotiating process occurs on a bilateral basis cannot change this.

3. Article XIII of the GATT 1994

29. The European Communities argues that Brazil's claim concerning the existence of an agreement between the European Communities and Brazil on the allocation of the tariff-rate quota for frozen poultry meat should be rejected. The Panel's conclusions, drawn from the examination of the letters sent by Brazil to the European Communities, are logical and fully reasoned and relate to

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<sup>20</sup>Done at Marrakesh, 15 April 1994.

questions of fact. Thus, Brazil's complaints in this respect appear totally unjustified and cannot properly be the subject of this appeal. According to the European Communities, the fact that the European Communities did not answer these letters officially is further evidence of the lack of explicit (or even implicit) agreement with Brazil on this issue.

30. The European Communities states furthermore that the Panel correctly interpreted Article XIII:2(d) of the GATT 1994 and that Brazil's appeal of the Panel's finding that Article XIII



agreed distribution or can expect a share in case the importing Member proceeds to an allocation. According to the terms of Article XIII, the shares to be allocated to the substantial suppliers/Members can be calculated as "proportions ...

investigate and re-assess the factual questions before the Panel. These submissions do not fall within the proper scope of the appellate process. Brazil seeks to advance before the Appellate Body "re-worked arguments" on transparency, equity and proportionality, thereby re-introducing its arguments on speculation and economic quantities that were considered and dismissed by the Panel. This constitutes an "abuse" by Brazil of the appellate process.

6. Article 11 of the DSU

36. The European Communities agrees with the Panel that Article XXVIII of the GATT does not waive Members' obligations with respect to the MFN clauses contained in Articles I and XIII of the GATT 1994. In the context of the tariff-rate quota for frozen poultry meat, the issue of the relations between Article XXIV and Article XXVIII was a "side-issue". Although paragraphs 4 and 5 of Article XXIV provide a legal basis for an exception to Article I of the GATT 1994, these relate to the actual creation of a customs union. The Oilseeds Agreement did not involve the creation of a customs union or a free-trade area. The Panel was therefore fully justified in not addressing that specific argument. According to the European Communities, Brazil confuses the legal nature of a particular tariff treatment granted through an Article XXVIII procedure, that is based on the MFN, with the economic effects of that particular tariff treatment. Article XXVIII is a procedural, rather than a substantive, provision and no Article XXVIII negotiation in which the European Communities was involved was concluded with a non-MFN agreement.

37. With respect to the practice of Members in Article XXVIII negotiations, the European Communities asserts that Brazil has not shown the existence of a "concordant, common and consistent" practice of non-MFN Article XXVIII agreements. Brazil's argument that Articles I and XIII do not necessarily apply to tariff-rate quotas opened as a result of compensation negotiations under Article XXVIII of the GATT, is not supported either by the text of the *WTO Agreement* or past GATT practice. The *WTO Agreement* entered into force after the conclusion of the Oilseeds Agreement. At the time of the negotiation of the Oilseeds Agreement, the practice of the GATT contracting parties, including panels, was squarely within the MFN interpretation of concessions. Moreover, as found by the Panel, the Oilseeds Agreement was incorporated into Schedule LXXX, whose poultry meat tariff concession is also undisputedly a MFN tariff commitment. Finally, the Oilseeds Agreement was "undoubtedly aimed at (partially) replacing MFN concessions in Oilseeds".

C. *European Communities - Appellant*

1. Relationship between Schedule LXXX and the Oilseeds Agreement

38.

2. Agreement on Agriculture

41. The European Communities contends that contrary to the legal interpretation applied by the majority of the Panel, the phrase "on the basis of the c.i.f. import price" in Article 5.1(b) of the *Agreement on Agriculture* refers to the cost of the product plus insurance and freight charges and does not include the duties payable.

42. Article 5.1(b) refers to the price at which imports "may enter" the customs territory. This wording confirms that the price in issue is that which is calculated at the moment a shipment arrives and before its entry on to the EC market, at which point taxes and duties become payable. The Panel incorrectly assumed that the words "the price at which imports of that product may enter the customs territory" and the words "market entry price" are equivalent. The phrase "on the basis of" in Article 5.1(b) means "founded on". The authors of the *Agreement on Agriculture* selected the c.i.f. price as the principal parameter for the application of the special safeguard. The Panel's statement in paragraph 278 of the Panel Report that "the market entry price is something that has to be constructed using the c.i.f. price as one of the parameters" incorrectly presupposes that the c.i.f. price is always the basis for the calculation of the duties to be included in the notion of "market entry price". Duties upon

respect to "subsequent practice" in Article 31.3(b) of the *Vienna Convention*, the European Communities understands that the practice of other Members is not to include customs duties in the calculation under Article 5.1(b). A document used in the WTO technical assistance training courses

concerning the interpretation of Article 5.1(b) of the *Agreement on Agriculture*, and the Panel erred in creating a link among these provisions that is non-existent in fact and law.

47. In the view of the European Communities, a determination as to whether the representative price violates Articles 5.5 and 4.2 of the *Agreement on Agriculture* requires a finding of fact centered on the examination of EC legislation. Examination of EC legislation is not an interpretation of legislation as such: it is a judgment as to whether or not the European Communities, in applying its law, is acting in conformity with its WTO obligations. The Appellate Body cannot address issues of fact and is bound by the determinations of fact made during the panel procedure. Brazil itself admits that the Appellate Body would have to address issues of fact in order to decide these questions. The European Communities submits that certain assertions by Brazil relating to the document submitted by the European Communities to the Panel on 21 November 1997 misrepresent the reality of the panel procedure. The European Communities also states that Brazil breached the confidentiality requirements of the panel procedure.

48. According to the European Communities, Brazil acknowledges that the EC rules on the application of the special safeguard provision are in line with the provisions of Article 5 of the *Agreement on Agriculture*. Thus, Brazil has formally accepted that its complaint concerning Article 5.5 of the *Agreement on Agriculture* is unfounded in law and should be dismissed.

49. The European Communities observes further that the *Agreement on Agriculture* does not impose a pre-determined system of calculating the "c.i.f. price of the shipment expressed in terms of the domestic currency." Thus, the fact that a representative price system is not explicitly provided in the *Agreement on Agriculture* does not imply that the use of such a system automatically constitutes a violation of Article 5. The representative price is based on two main regulations. First, Regulation 3290/94, which implements the agreements concluded during the Uruguay Round in the

50. The European Communities states that the representative price, which is an average c.i.f. price, is determined at regular intervals in order to keep the system up-to-date. Availability of recourse to the different sources set out in Article 2.1 of Regulation 1484/95 is designed to ensure that

agreement that was not terminated and was specifically incorporated into the later agreement intact and without amendment. For this reason, there was no provision in the Oilseeds Agreement relating to its termination, or denunciation or withdrawal. The Oilseeds Agreement remains a valid agreement between Brazil and the European Communities, is incorporated into the *WTO Agreement* and, therefore, remains the basis for the interpretation of the tariff-rate quota for frozen poultry meat.

53. Brazil states that the European Communities showed its intention to continue to be bound by the terms of the earlier Oilseeds Agreement by specifically incorporating the earlier agreement into the later *WTO Agreement*. The matter is therefore governed by the *WTO Agreement* as incorporating the Oilseeds Agreement, which is compatible with the *WTO Agreement*. Country-specific tariff-rate quotas are compatible with the *WTO Agreement* and with Members' Schedules, and Members provide for country-specific tariff-rate quotas in their Schedules.

54. According to Brazil, the European Communities misreads Article 59 of the *Vienna Convention* by limiting its application to only one element of the subsequent treaty, its Schedule, rather than referring to the *WTO Agreement* as a whole. Members intend that their relations should be governed by the *WTO Agreement* read in the light of earlier agreements reached between Members. The Oilseeds Agreement may be considered part of the GATT 1994, as a protocol or certification relating to tariff concessions within the meaning of paragraph 1(b)(i) of the language in Annex 1A incorporating the GATT 1994 into the *WTO Agreement*.

55. Article 30.3 of the *Vienna Convention* is not applicable in this case because the country-specific aspects of the incorporated Oilseeds Agreement are fully compatible with the *WTO Agreement*. The incorporation of the Oilseeds Agreement into the *WTO Agreement* did not change the terms of the earlier agreement.

56. Brazil argues that if the tariff-rate quotas for frozen poultry meat in the Oilseeds Agreement and the *WTO Agreement* are identical, and if the Oilseeds Agreement was incorporated into Schedule LXXX, then, on the basis of Article 30.2 of the *Vienna Convention*, the tariff-rate quota in Schedule LXXX is the same as the tariff-rate quota in the Oilseeds Agreement and is therefore subject to the conditions set out in the Oilseeds Agreement. If the tariff-rate quotas in the Oilseeds Agreement and the *WTO Agreement* are not identical, and if the Schedule LXXX tariff-rate quota is a new tariff-rate quota negotiated within the terms of the Uruguay Round, then the European Communities would be in breach of its obligations under the Oilseeds Agreement, Article XXVIII of the GATT and Article 26 of the *Vienna Convention*.

57. According to Brazil, customary international law cautions against the application of one legal maxim for the interpretation of treaties to the exclusion of others. Acceptance of the EC arguments



on Articles 59 and 30.3 of the *Vienna Convention* would give undue weight to the legal maxim *lex posterior derogat prior* on the issue of the succession of treaties relating to the same subject-matter. To ignore the relevance of the Oilseeds Agreement would undermine the security and predictability in the multilateral trading system and the fundamental principle of legal certainty. The European Communities "did not perform its obligations to Brazil in good faith".

2. Agreement on Agriculture

58. In the view of Brazil, the Panel reached the correct conclusion on the interpretation of Article 5.1(b) of the *Agreement on Agriculture*. The special safeguard provision is an exception to the requirement set out in Article 4.2 of that Agreement. Contrary to the EC argument, the system applying the special safeguard clause is not separate and parallel to the tariffication process under Article 4.2. The provisions are linked. Special safeguards are dependent on the implementation of tariffication. The reduction in tariffs over time may, in certain circumstances, increase the need for the introduction of special safeguards, but this does not necessarily make the two processes a different set of rights and obligations.

59. According to Brazil, the "price at which a product may enter the customs territory" is the duty-paid price and this market entry price, while "determined on the basis of" the c.i.f. price, is not the c.i.f. price itself. Payment of any applicable customs duty is a *sine qua non* of customs clearance. Brazil agrees with the finding of the Panel that, for present purposes, the words "market entry price" and the "price at which a product may enter the customs territory" are equivalent. Article 5.1(b) requires that the c.i.f. price is the price from which the calculation of the market entry price begins, but the market entry price is not the same as, but is "based on", the c.i.f. price.

60. Brazil stresses that Members were free to fix an appropriate "reference price" (or trigger price) which was only, in general, to be based on the average c.i.f. unit value. Members had a certain discretion in fixing the reference price. The fact that some Members may now be in a situation where use of the special safeguard is unlikely in relation to a limited number of products because of the level of the reference price which they have set and the level of tariff they have negotiated, is not material to the proper interpretation of the text of Article 5.

61. Brazil asserts that if the Appellate Body reverses the findings of the Panel on Article 5.1(b) of the *Agreement on Agriculture*, then the question will remain whether or not the European Communities has complied with the other provisions of Article 5, in particular Article 5.5, or with Article 4.2, and that the Appellate Body must consider the proper procedure to be followed with regard to the finding of a panel on the basis of judicial economy. Because the Panel did not examine

the substance of the claims under Articles 5.5 or 4.2 of the *Agreement on Agriculture*, there were no issues of law to be appealed by Brazil. According to Brazil, the very act of appeal of a panel's finding must open the possibility for the appellee to address, not only the grounds of appeals raised by the appellant, but also those issues of law and of fact that become germane as a consequence of the examination of those grounds. This would be "in line with" the doctrine of due process, to consider otherwise would be to defeat the doctrine of judicial economy. Should the Appellate Body reverse the findings of the Panel on Article 5.1(b), Brazil considers that the Appellate Body should also address the question of the substantive issues raised by Brazil so as not to diminish Brazil's rights in relation to dispute settlement. Brazil considers that the best approach is the approach adopted in previous appeals, and that Rule 16 of the *Working Procedures* allows such an approach. The problem in this case only arises if a finding is cross-appealed (without the benefit of a notice of appeal) and if that finding is reversed.

62. Brazil maintains that nothing in Article 5 of the *Agreement on Agriculture* permits a Member to introduce a representative price system. According to Brazil, the representative price mechanism distorts the implementation by the European Communities of Article 5 and results in the application of additional duties in a manner incompatible with that Article. Even though Regulation 1484/95 gives importers of out-of-quota frozen poultry meat two options for establishing the c.i.f. price of any one shipment, the representative c.i.f. price nevertheless determines the conditions for the import of frozen poultry meat into the European Communities. This is so because, upon importation, the European Communities requires immediate payment of the additional duty calculated on the basis of the representative price. If the importer elects to establish the actual c.i.f. price, payment of a security of the same value as the additional duty is required. This security must be pre-paid, and it is forfeited unless the trader can comply with the proofs required under Article 3.1 of Regulation 1484/95.

63. According to Brazil, the information provided by the European Communities to the Panel on the use by traders of all origins of the option to prove the actual c.i.f. price was inadequate and lacked transparency. Because of the complexities of the system, the use of the representative price is the rule and not the exception. The European Communities did not provide information to the Panel on how precisely the representative price is calculated in practice. Although the representative price is supposed to be representative of an average c.i.f. price of all shipments from any one origin, there is no element in its calculation that refers to the value of the product at the EC frontier or to the value of the product on world markets. To comply with Article 5 of the *Agreement on Agriculture*, the European Communities is obliged to use the actual world price or free-at-frontier price. Brazil argues that as an exception to Article 4.2 of the *Agreement on Agriculture*, Article 5 must be construed narrowly. The representative price is not the c.i.f. price, nor is it representative of the c.i.f. price of any one shipment. Therefore, the representative price mechanism is not provided for, nor in

compliance with, Article 5 of the *Agreement on Agriculture*. Brazil did not have an opportunity to comment on the EC submission to the Panel of 21 November 1997 concerning the calculation by the European Communities of the representative price, other than in a letter responding to the EC protest that Brazil breached confidentiality with respect to these documents, and in the comments on the interim report.

64. Brazil contends that, because the additional duty or bond that is payable on the basis of the EC representative price varies regularly depending on the published representative price, it is equivalent to a variable levy. This form of border protection measure is prohibited under Article 4.2 of the *Agreement on Agriculture*. Additional duties under Article 5.1(b) should be allowed to rise and fall on the basis of the shipment-by-shipment c.i.f. price changes.

E. *Arguments by the Third Participants*

1. Thailand

65. Thailand is of the view that a Member is free to conclude any bilateral agreement with any country. However, if the agreement has any effect on the rights and obligations of Members, all the provisions of general application of the *WTO Agreement*, including Articles I, III and XIII of the GATT 1994, must apply. Thailand agrees with the Panel's findings in paragraphs 213, 216 and 218 of the Panel Report. Allocation of any tariff-rate quota is governed by, and must be consistent with, Article XIII:2(d) of the GATT 1994. Insofar as the allocation of tariff-rate quotas to Members is concerned, Thailand agrees with the Panel's finding in paragraph 232 of the Panel Report that "Article XIII is a general provision regarding the non-discriminatory administration of import restrictions applicable to any TRQs regardless of their origin."

66. Thailand disagrees with the Panel's conclusion in paragraph 262 of the Panel Report that the tariff-rate quota for frozen poultry meat is fully utilized. Because the import licensing regime of the European Communities is operating in such a way that exporters do not know whether the transactions involved are within or outside the tariff-rate quota, and thus cannot take that factor into account when making the transactions, Thailand maintains it cannot be said that the tariff-rate quota is fully utilized. Once a tariff-rate quota is allocated, it must be administered in a manner that enables Members to "utilize fully the share of any such total quantity or value which has been allotted" to them in accordance with Article XIII:2(d) of the GATT 1994. No conditions or formalities may be imposed that would prevent such full utilization. This is a substantive provision that Thailand understands to be applicable not only with respect to the total quantity or total value *per se*, but also

in respect of the full benefits derived from the tariff-rate quotas, including the full enjoyment of the in-quota tariff rate.

67. Thailand agrees with the Panel's finding in paragraph 278 of the Panel Report that the "ordinary meaning of the phrase 'the price at which imports may enter the customs territory of the member granting the concession' would include payment of applicable duties" and in paragraph 282 of the Panel Report that "the EC has not invoked the special safeguard provision with respect to poultry in accordance with Article 5.1(b)." Thailand, however, disagrees with the Panel's exercise of judicial economy concerning Article 5.5 of the *Agreement on Agriculture* and argues that the Panel should have examined the consistency of the representative price with Article 5.1(b). In Thailand's opinion, the representative price is not in conformity with Article 5.1(b), which requires that the market entry price must be calculated on the basis of the c.i.f. import price of the shipment concerned alone. To the extent that the representative price is used in place of the c.i.f. import price for comparison with the trigger price for the purpose of setting additional duties to be paid as special

Members. A country-specific tariff-rate quota increases a trade opportunity for one Member, which receives a benefit relative to other Members.

69. The United States believes that the Panel correctly found in paragraph 230 of the Panel Report that there is "nothing in Article XIII that obligates Members to calculate tariff quota shares on the basis of imports from Members only", and, consequently, that it was consistent with Article XIII of the GATT 1994 for the European Communities to allow non-Members access to the tariff-rate quota. The obligations in Article XIII with respect to the treatment of Members when allocating a tariff-rate quota in no way imply that non-Members must be excluded from access to the in-quota quantity of a tariff-rate quota. The Panel correctly defined the issue before it as whether the European Communities is required to exclude non-Members from the basis of the calculation of tariff quota shares.

70. The United States supports the Panel's conclusion in paragraph 269 of the Panel Report that licences granted to a specific company or tariffs applied to a specific shipment would not be considered measures of "general application" within the scope of Article X of the GATT 1994. Moreover, the United States agrees with the EC view that Brazil's request to have each shipper informed of whether a shipment would be in-quota or out-of-quota could be impossible to implement in practice and is not required by Article X of the GATT 1994.

71. To the extent that the Panel's statement in paragraph 249 of the Panel Report that "[t]he Licensing Agreement, as applied to this particular case, only relates to in-quota trade" could be read to require that the "effects" referred to in Article 3.2 of the *Licensing Agreement* are limited to effects on in-quota imports, the United States supports the appeal of Brazil that the Panel's reasoning should be modified. The United States also supports Brazil's appeal with respect to the Panel's reliance on "full utilization" of the in-quota quantity as being dispositive of whether or not there is a breach of Article 3.2 of the *Licensing Agreement*. To the extent that the Panel's reasoning may be read to imply that full utilization of a quota allocation would preclude a finding of trade distortion, the United States supports the appeal of Brazil that the Panel's reasoning should be modified.

72. According to the United States, the Appellate Body should reject the EC appeal concerning the application of Articles 30.3 and 59.1 of the *Vienna Convention*. The approach advocated by the European Communities is based on the erroneous assumption that the agreement between the European Communities and Brazil -- whether reflected in the bilateral Oilseeds Agreement or in Schedule LXXX -- is dispositive in this case. According to the United States, it is not the bilateral agreement between the European Communities and Brazil which is at issue; rather, the question is whether the current allocation by the European Communities of its tariff-rate quota is in accordance

with its obligations under Articles XIII and XXVIII of the GATT. The Oilseeds Agreement is not a "covered agreement" under the DSU. The Panel correctly set forth the role of the Oilseeds Agreement in its analysis in paragraph 202 of the Panel Report. The Panel's conclusion that the provisions of the Oilseeds Agreement did not provide for Brazil to receive the entire amount of the tariff-rate quota for frozen poultry meat renders moot much of the EC argument on this point. Article XXVIII of the GATT could not justify a quota allocation inconsistent with Article XIII, even had that allocation been implemented in accordance with the terms of the Oilseeds Agreement.

73. With respect to Article 5.1(b) of the *Agreement on Agriculture*, the United States supports the position of the European Communities and believes that the Panel erred in interpreting the phrase "the price at which imports of that product may enter the customs territory of the Member granting the concession" to mean the price including the payment of applicable duties.

74. According to the United States, the *Working Procedures* do not appear to address the situation where a successful cross-appeal under Rule 23 would require that other issues raised in the panel proceeding be addressed by the Appellate Body in order to resolve the dispute. However, the United States notes that where a procedural question arises that is not covered by the *Working Procedures*, Rule 16.1 of the *Working Procedures* permits a Division to adopt an appropriate procedure for the purposes of a particular appeal. In this case, Brazil should not be denied relief to which it might otherwise be entitled simply because it did not appeal issues that only became relevant in light of the EC cross-appeal. However, the United States adds that for the purpose of making legal findings on Brazil's claims relating to additional duties, the Appellate Body should make legal findings based only on the Panel's factual findings or on facts submitted by the parties that were uncontested at the panel stage, and not on facts presented by a party for the first time on appeal.

75. The United States maintains that the EC representative price is inconsistent with Article 5.5 of the *Agreement on Agriculture*, as it appears to bear no relationship to the price of the individual shipment it is intended to represent. The United States agrees with Brazil that the burdens imposed by the European Communities, and its use of a penalty provision, create an effective deterrent to traders seeking to have additional duties calculated on a shipment-by-shipment basis. In the view of the United States, these facts undermine the EC claim that the use of a representative price is optional and help to explain the low rate at which traders are requesting shipment-by-shipment calculation of additional duties. With respect to Brazil's claim under Article 4.2 of the *Agreement on Agriculture*, the United States wishes to express caution as to whether the changes in the special safeguard duty as applied by the European Communities are such as to render it a "variable levy" within the meaning of that provision. By its nature, the amount of additional duties calculated under Article 5.5 could vary from shipment to shipment, so some variation must be permitted under the *Agreement on Agriculture*.

### III. Issues Raised in this Appeal

76. The following legal issues were raised by the appellants in this appeal:

- (a) Whether the Panel erred in its interpretation of the relationship between Schedule LXXX and the Oilseeds Agreement;
- (b) Whether the Panel erred in finding that the tariff-rate quota for frozen poultry meat in Schedule LXXX was not exclusively for the benefit of Brazil and that no agreement existed between Brazil and the European Communities on the allocation of the tariff-rate quota within the meaning of Article XIII:2(d) of the GATT 1994;
- (c) Whether a tariff-rate quota resulting from negotiations under Article XXVIII of the GATT 1947 must be administered in a non-discriminatory manner consistent with Article XIII of the GATT 1994;
- (d) Whether the Panel erred in its interpretation of Article XIII of the GATT 1994 with respect to the rights and obligations of Members in relation to non-Members in the administration of tariff-rate quotas;
- (e) Whether the Panel erred in its application of Article X of the GATT 1994, and, in particular, in its assessment of measures "of general application" in this case;
- (f) Whether the Panel erred: in finding that the *Licensing Agreement* applies only to in-quota trade in this case; in finding that there was no trade distortion within the meaning of Articles 1.2 and 3.2 of the *Licensing Agreement*; and in not examining Brazil's claim concerning a general principle of transparency underlying the *Licensing Agreement*;
- (g) Whether the Panel acted inconsistently with Article 11 of the DSU in not examining certain arguments made by Brazil relating to GATT/WTO law and practice; and
- (h) Whether the Panel erred in finding that the "price at which imports of [a] product may enter the customs territory of the Member granting the concession, as determined on the basis of the c.i.f. import price of the shipment concerned" in Article 5.1(b) of the *Agreement on Agriculture* is the c.i.f. price *plus* ordinary customs duties.

**IV. Relationship between Schedule LXXX and the Oilseeds Agreement**

77. With respect to the relationship between the Oilseeds Agreement and Schedule LXXX in this case, the Panel found, *inter alia*:

... in the present case, the Oilseeds Agreement was negotiated within the framework of Article XXVIII of GATT. Insofar as the content of the Oilseeds Agreement is incorporated into Schedule LXXX - a point not disputed by the parties - there is a close connection between the two.<sup>22</sup>

The Panel also stated:



relationship between Schedule LXXX and the Oilseeds Agreement.<sup>25</sup> The Panel did not accept the argument of the European Communities that Schedule LXXX superseded and terminated the Oilseeds Agreement because the *WTO Agreement* was a later treaty relating to the same subject-matter in accordance with Article 59.1 of the *Vienna Convention*, or that the Oilseeds Agreement only applies to the extent compatible with Schedule LXXX in accordance with Article 30.3 of the *Vienna Convention*. The Panel stated:

... we cannot summarily dismiss the significance of the Oilseeds Agreement in the interpretation of Schedule LXXX by recourse to the public international law principles embodied in the Vienna Convention.<sup>26</sup>

79.

80. Furthermore, the Oilseeds Agreement does not constitute part of the "decisions, procedures and customary practices followed by the CONTRACTING PARTIES to GATT 1947" by which the WTO "shall be guided" under Article XVI:1 of the *WTO Agreement*. These "decisions, procedures and customary practices" include only those taken or followed by the CONTRACTING PARTIES to the GATT 1947 acting *jointly*.

81. It is Schedule LXXX, rather than the Oilseeds Agreement, which contains the relevant obligations of the European Communities under the *WTO Agreement*. Therefore, it is Schedule LXXX, rather than the Oilseeds Agreement, which forms the legal basis for this dispute and which must be interpreted in accordance with "customary rules of interpretation of public international law" under Article 3.2 of the DSU.

82. In *European Communities - Customs Classification of Certain Computer Equipment*, we made the following general statement on the interpretation of concessions in a Member's Schedule:

A Schedule is made an integral part of the GATT 1994 by Article II:7 of the GATT 1994. Therefore, the concessions provided for in that Schedule are part of the terms of the treaty. As such, the only rules which may be applied in interpreting the meaning of a concession are the general rules of treaty interpretation set out in the *Vienna Convention*.<sup>30</sup>

83. We recognize that the Oilseeds Agreement was negotiated within the framework of Article XXVIII of the GATT 1947 with the authorization of the CONTRACTING PARTIES and that both parties agree that the substance of the Oilseeds Agreement was the basis for the 15,500 tonne tariff-rate quota for frozen poultry meat that became a concession of the European Communities in the Uruguay Round set forth in Schedule LXXX. Therefore, in our view, the Oilseeds Agreement may serve as a *supplementary means* of interpretation of Schedule LXXX pursuant to Article 32 of the *Vienna Convention*, as it is part of the historical background of the concessions of the European Communities for frozen poultry meat.

84. The Panel accepts that the Oilseeds Agreement can be useful in interpreting the EC concession on frozen poultry meat in Schedule LXXX.<sup>31</sup> In paragraph 202, the Panel states "we proceed to the examination of the Oilseeds Agreement to the extent relevant to *the determination of the EC's obligations under the WTO agreements vis-à-vis Brazil*". (emphasis added) In paragraph 207, the Panel states, "we cannot summarily dismiss the significance of the Oilseeds

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<sup>30</sup>Adopted 22 June 1998, WT/DS62/AB/R, WT/DS67/AB/R, WT/DS68/AB/R, para. 84.

<sup>31</sup>Panel Report, paras. 202 and 207.

Agreement *in the interpretation of Schedule LXXX* by recourse to the public international law principles embodied in the Vienna Convention". (emphasis added)

85. We find no reversible error in the Panel's treatment of the relationship between Schedule LXXX and the Oilseeds Agreement.

## V. The Tariff-Rate Quota in Schedule LXXX

86. Three legal issues are raised with respect to the tariff-rate quota for frozen poultry meat in Schedule LXXX:

- (a) Whether the tariff-rate quota of 15,500 tonnes for frozen poultry meat specified in Schedule LXXX is allocated exclusively for the benefit of Brazil, and whether an agreement existed between Brazil and the European Communities on the allocation of the tariff-rate quota within the meaning of Article XIII:2(d) of the GATT 1994;
  - (b) Whether a tariff-rate quota resulting from negotiations under Article XXVIII of the GATT 1947 must be administered in a non-discriminatory manner consistent with Article XIII of the GATT 1994; and
  - (c) Whether the trade of non-Members should be taken into account in calculating tariff-rate quota shares under Article XIII of the GATT 1994.
- A. *The Exclusive or Non-exclusive Character of the Tariff-Rate Quota for Frozen Poultry Meat in Schedule LXXX*

87. With respect to the tariff-rate quota for frozen poultry meat of 15,500 tonnes specified in Schedule LXXX, the Panel found, *inter alia*:

To sum up our findings in this section, we find no proof (either in the text or in the object and purpose of the Oilseeds Agreement) in support of the Brazilian claim that the poultry TRQ opened as the result of the Oilseeds Agreement was intended to be a country-specific tariff quota with Brazil being the sole beneficiary. In other words, we find that the European Communities is bound, on an MFN basis, by its tariff commitments for frozen poultry meat.<sup>32</sup>

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<sup>32</sup>Panel Report, para. 218.

88. Brazil argues that the Panel erred in finding that the tariff-rate quota for frozen poultry meat was not allocated exclusively to Brazil, and in finding that there was no explicit agreement between Brazil and the European Communities to this effect within the meaning of Article XIII:2(d) of the GATT 1994.<sup>33</sup> Brazil contends further that the Panel erred in limiting its examination of the Oilseeds Agreement to the "relevant parts" of that Agreement, and in failing to examine *all* the provisions of the Oilseeds Agreement in accordance with Article 31 of the *Vienna Convention*.<sup>34</sup>

89. As we stated previously, it is Schedule LXXX, rather than the Oilseeds Agreement, that is the relevant WTO obligation in this dispute and that must therefore be interpreted in accordance with "customary rules of interpretation of public international law" under Article 3.2 of the DSU.

90. Part I (Most-Favoured-Nation-Tariff), Section I (Agricultural Products), Section I-B (Tariff Quotas) of Schedule LXXX provides a duty-free quota of 15,500 tonnes of frozen poultry meat falling within CN subheadings 0207 41 10, 0207 41 41 and 0207 41 71. There are no "other terms and conditions" specified relating to this tariff-rate quota in Schedule LXXX, and, in particular, there is no reference to the Oilseeds Agreement and no mention that the tariff-rate quota is exclusively reserved for exports from Brazil. The fact that the tariff-rate quota for frozen poultry meat appears in Part I under the heading "Most-Favoured-Nation Tariff" and that there are no other terms or conditions specified in Schedule LXXX concerning that concession would suggest, on the basis of the ordinary meaning of the terms, that the tariff-rate quota for frozen poultry meat was intended to be allocated on an MFN basis.

91. This view is confirmed by an examination of the relevant provisions of the Oilseeds Agreement as a supplementary means of interpretation of the concessions made by the European Communities in Schedule LXXX. A footnote in the Oilseeds Agreement states:

Duty exemption shall be applicable for cuts falling within subheadings 0207.41.10, 0207.41.41 and 0207.41.71 within the limits of a *global annual tariff quota* of 15.500 tonnes to be granted by the competent Community authorities. (emphasis added)

92. The Oilseeds Agreement uses the term "global annual tariff quota" in describing the 15,500 tonnes. Although we agree with the Panel that this term is "non-legal", nevertheless, this is a term well-understood in GATT/WTO practice to mean a tariff-rate quota that is to be administered on a non-discriminatory basis pursuant to Article XIII of the GATT 1994. As early as the Havana

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<sup>33</sup>Brazil's appellant's submission, paras. 80-84.

<sup>34</sup>Brazil's appellant's submission, paras. 17 and 21.

Conference in 1947, it was pointed out during discussions on the provision that later became Article XIII of the GATT that "*global quotas* not allocated among supplying countries might sometimes operate in a manner unduly favourable to those countries best able for any reason to take prompt advantage of the *global quotas* at the opening of the quota period".<sup>35</sup> (emphasis added) We also refer to the statement in *Panel on Newsprint*:

In examining the EEC Regulation 3684/83, the Panel found that it did not in fact constitute a change in the administration or management of the tariff quota from a *global quota* system to a system of country shares, as had been asserted by the EC.<sup>36</sup> (emphasis added)

In both cases, the term "global quota" was used in contrast with quotas allocated on a country-specific basis. In the light of this, and in the absence of any persuasive evidence to the contrary, we cannot construe the term "global annual tariff quota" as used in the Oilseeds Agreement to mean a country-specific quota allocated exclusively to Brazil.<sup>37</sup>

93. We proceed next to an examination of Brazil's claim that the Panel erred in finding that there was no evidence of an agreement between Brazil and the European Communities on the allocation of the tariff-rate quota for frozen poultry meat within the meaning of Article XIII:2(d) of the GATT 1994. To conform to Article XIII:2(d), all other Members having a "substantial interest" in supplying the product concerned would have to agree. That is not the case here. As the European Communities did not seek an agreement with Thailand, the other contracting party having a substantial interest in the supply of frozen poultry meat to the European Communities at that time, the Oilseeds Agreement cannot be considered an agreement within the meaning of Article XIII:2(d) of the GATT 1994.

94. We understand Brazil to argue that the bilateral character of the Oilseeds Agreement implies, in itself, that the tariff-rate quota for frozen poultry meat is for Brazil's exclusive benefit and should not be extended to others who are not parties to that Agreement. The bilateral character of the Oilseeds Agreement does not, by itself, constitute evidence of a common intent that the tariff-rate quota was for the exclusive benefit of Brazil. We agree with the Panel that:

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<sup>35</sup>Reports of Committees and Principal Sub-Committees: ICITO I/8, Geneva, September 1948, p. 91, para. 28, cited in GATT, *Analytical Index: Guide to GATT Law and Practice* (1995), Vol. I, p. 400.

<sup>36</sup>Adopted 20 November 1984, BISD 31S/114, para. 51.

<sup>37</sup>See Jackson, J., *World Trade and the Law of GATT* (Bobbs-Merrill, 1969), p. 232. See also, for example, the *Dictionary of Trade Policy Terms* (Centre for International Economic Studies, 1998), and the *Dictionary of International Trade* (World Trade Press, 1998).

... most tariff concessions are negotiated bilaterally, but the results of the negotiations are extended on a multilateral basis. The fact that the tariff-rate quota for frozen poultry meat was opened as a result of bilateral negotiations between the EC and Brazil does not mean that the EC was obligated to accord the benefit exclusively to Brazil.<sup>38</sup>

95. Therefore, we uphold the Panel's finding in paragraph 218 of the Panel Report that there is no adequate proof to support Brazil's claim that the tariff-rate quota for frozen poultry meat set forth in Schedule LXXX was intended to be a country-specific tariff-rate quota with Brazil as the sole beneficiary. We also agree with the Panel that there is no evidence that an agreement, explicit or otherwise, existed between Brazil and the European Communities concerning the allocation of the tariff-rate quota for frozen poultry meat within the meaning of Article XIII:2(d) of the GATT 1994.<sup>39</sup>

B. *Article XIII of the GATT 1994*

96. The Panel found that:

... there is no provision in the WTO agreements that allows departure from the MFN principle in the case of TRQs resulting from Article XXVIII negotiations. Nor is there any decision of the CONTRACTING PARTIES or of the Ministerial Conference/General

98. In *United States - Restrictions on Imports of Sugar*<sup>43</sup>, the panel stated that Article II of the GATT permits contracting parties to incorporate into their Schedules acts yielding rights under the GATT, but not acts *diminishing* obligations under that Agreement. In our view, this is particularly so with respect to the principle of non-discrimination in Articles I and XIII of the GATT 1994. In *EC - Bananas*, we confirmed the principle that a Member may yield rights but not diminish its obligations and concluded that it is equally valid for the market access concessions and commitments for agricultural products contained in the Schedules annexed to the GATT 1994.<sup>44</sup> The ordinary meaning of the term "concessions" suggests that a Member may yield or waive some of its own rights and grant benefits to other Members, but that it cannot unilaterally diminish its own obligations. This interpretation is confirmed by paragraph 3 of the *Marrakesh Protocol*, which provides:

The implementation of the concessions and commitments contained in the schedules annexed to this Protocol shall, upon request, be subject to multilateral examination by the Members. This would be *without prejudice to the rights and obligations of Members under Agreements in Annex 1A of the WTO Agreement*. (emphasis added)

99. Therefore, the concessions contained in Schedule LXXX pertaining to the tariff-rate quota for frozen poultry meat must be consistent with Articles I and XIII of the GATT 1994.

100. Brazil argues that the Oilseeds Agreement was negotiated under Article XXVIII to compensate Brazil for the impairment of benefits from the oilseeds concession. According to Brazil, there is an element of specificity about compensation, which explains and justifies possible departure from the principle of non-discrimination.<sup>45</sup> In support of this interpretation, Brazil refers to compensation under Article XXIV:6 of the GATT. In Brazil's view, no distinction should be made, either in procedure or in intention, between compensation negotiated under Articles XXIV:6 and XXVIII of the GATT. In practice, Brazil maintains, there are examples of both country-specific and non-discriminatory tariff-rate quotas offered and implemented by the European Communities as compensation under Article XXIV:6 of the GATT. There is no reason, Brazil argues, why the same principle should not apply to compensation under Article XXVIII of the GATT.<sup>46</sup> We do not accept this argument. We see nothing in Article XXVIII to suggest that compensation negotiated within its framework may be exempt from compliance with the non-discrimination principle inscribed in Articles I and XIII of the GATT 1994. As the Panel observed, this interpretation is, furthermore,

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<sup>43</sup>Adopted 22 June 1989, BISD 36S/331, para. 5.2.

<sup>44</sup>Adopted 25 September 1997, WT/DS27/AB/R, para. 154.

<sup>45</sup>Brazil's appellant's submission, paras. 46 and 51.

<sup>46</sup>Brazil's appellant's submission, para. 59.

supported by the negotiating history of Article XXVIII. Regarding the provision which eventually became Article XXVIII:3, the Chairman of the Tariff Agreements Committee at Geneva in 1947, concluded:

It was agreed that there was no intention to interfere in any way with the operation of the most-favoured-nation clause. This Article is headed "Modification of Schedules". It refers throughout to concessions negotiated under paragraph 1 of Article II, the Schedules, and there is no reference to Article I, which is the Most-Favoured-Nation Clause. Therefore, I think the intent is clear: that in no way should this Article interfere with the operation of the Most-Favoured-Nation Clause.<sup>47</sup>

Although this statement refers specifically to the MFN clause in Article I of the GATT, logic requires that it applies equally to the non-discriminatory administration of quotas and tariff-rate quotas under Article XIII of the GATT 1994.

101. We agree with the Panel that:

If a preferential treatment of a particular trading partner not elsewhere justified is permitted under the pretext of "compensatory adjustment" under Article XXVIII:2, it would create a serious loophole in the multilateral trading system. Such a result would fundamentally alter the overall balance of concessions Article XXVIII is designed to achieve.<sup>48</sup>

102. For these reasons, we uphold the Panel's finding in paragraph 213 of the Panel Report that a tariff-rate quota which resulted from negotiations under Article XXVIII of the GATT 1947, and which was incorporated into a Member's Uruguay Round Schedule, must be administered in a non-discriminatory manner consistent with Article XIII of the GATT 1994.

C. *Treatment of Non-Members under Article XIII of the GATT 1994*

103. According to the Panel, there is nothing in Article XIII of the GATT 1994 that obligates Members to calculate tariff-rate quota shares on the basis of imports from Members only.<sup>49</sup> In the Panel's view, if the purpose of using past trade performance is to approximate the shares of Members in the absence of the restrictions, as required under the chapeau of Article XIII:2, exclusion of a non-

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<sup>47</sup>EPCT/TAC/PV/18, p. 46; see Panel Report, para. 217.

<sup>48</sup>Panel Report, para. 215.

<sup>49</sup>Panel Report, para. 230.



Member, particularly if it is an efficient supplier, would not serve that purpose.<sup>50</sup> Accordingly, the Panel found:

... the EC has not acted inconsistently with Article XIII of GATT by calculating Brazil's tariff quota share based on the total quantity of imports, including those from non-Members.<sup>51</sup>

104. Brazil submits that under Article XIII:2(d) of the GATT 1994 non-Members have no right to participate in a tariff-rate quota, and that a Member opening a tariff-rate quota has no right unilaterally to allow such participation.<sup>52</sup> In Brazil's view, the Panel has expanded the wording of Article XIII of the GATT 1994 by allowing the inclusion of non-Members in a tariff-rate quota.<sup>53</sup>

105. We note that the finding of the Panel on this point is limited to one issue, namely, whether trade of non-Members may be taken into account in the calculation of shares in a tariff-rate quota. This finding is narrower than the scope of Brazil's argument before the Panel, which was concerned with other issues related to the rights and obligations of Members in relation to non-Members under Article XIII, and particularly the participation of a non-Member in the "others" category of a tariff-rate quota. The Panel's finding is also narrower than the scope of Brazil's appeal, which is concerned with the rights and obligations of Members in relation to non-Members in the administration of tariff-rate quotas under Article XIII.

106. We agree with the Panel that the calculation of shares must be based on the total imports of

107. This leaves unanswered two issues that were raised by Brazil before the Panel and also in both Brazil's notice of appeal and Brazil's appellant's submission, namely, the *allocation* of tariff-rate quota shares to a non-Member, and the *participation of non-Members in the "others" category* of a tariff-rate quota. With respect to these two issues, we are mindful of our mandate under Article 17.6 of the DSU to limit appeals "to issues of law covered in the panel report and legal interpretations developed by the panel". Also, we are mindful of Article 17.13 of the DSU, which states, "The Appellate Body may uphold, modify or reverse the legal findings and conclusions of the panel." With these constraints in mind, we note that there is no finding by the Panel or legal interpretation developed by the Panel on either of these two issues. It is true that in footnote 140 of the Panel Report, the Panel states that paragraph 7.75 of the *EC - Bananas* panel reports and "particularly the use of the phrase 'all suppliers other than Members with a substantial interest in supplying the product' ... indicates that the *Banana III* panel did not take the view that allocation of quota shares to non-Members under Article XIII:2(d) was not permitted". We do not consider this comment made in a footnote by the Panel to be either a "legal interpretation developed by the panel" within the meaning of Article 17.6 of the DSU or a "legal finding" or "conclusion" that the Appellate Body may "uphold, modify or reverse" under Article 17.13 of the DSU. It is undisputed in this case that there is no *allocation* of a country-specific share in the tariff-rate quota to a non-Member. There is, therefore, no finding nor any "legal interpretation developed by the panel" that may be the subject of an appeal of which the Appellate Body may take cognizance.

108. Therefore, we uphold the finding of the Panel in paragraph 233 of the Panel Report that the European Communities has not acted inconsistently with Article XIII of the GATT 1994 by calculating Brazil's tariff-rate quota share based on the total quantity of imports, including those from non-Members.

## **VI. Article X of the GATT 1994**

109. Article X of the GATT 1994 states, in relevant part:

1. Laws, regulations, judicial decisions and administrative rulings of general application, made effective by any Member ... shall be published promptly in such a manner as to enable governments and traders to become acquainted with them ...

...

3. (a) Each Member shall administer in a uniform, impartial and reasonable manner all its laws, regulations, decisions and rulings of the kind described in paragraph 1 of this Article.

110. With respect to Article X, the Panel found:

... that Article X is applicable only to laws, regulations, judicial decisions and administrative rulings "of general application" ... licences issued to a specific company or applied to a specific shipment cannot be considered to be a measure "of general application". In the present case, the information which Brazil claims the EC should have made available concerns a specific shipment, which is outside the scope of Article X of GATT.

In view of the fact that the EC has demonstrated that it has complied with the obligation of publication of the regulations under Article X regarding the licensing rules of general application, without further evidence and argument in support of Brazil's position regarding how Article X is violated, we dismiss Brazil's claim on this point.

The mere fact that the restraint at issue was an administrative order does not prevent us from concluding that the restraint was a measure of general application. Nor does the fact that it was a country-specific measure exclude the possibility of it being a measure of general

The text of Article X:3(a) clearly indicates that the requirements of "uniformity, impartiality and reasonableness" do not apply to the laws, regulations, decisions and rulings *themselves*, but rather to the *administration* of those laws, regulations, decisions and rulings. The context of Article X:3(a) within Article X, which is entitled "Publication and Administration of Trade Regulations", and a reading of the other paragraphs of Article X, make it clear that Article X applies to the *administration* of laws, regulations, decisions and rulings. To the extent that the laws, regulations, decisions and rulings themselves are discriminatory, they can be examined for their consistency with the relevant provisions of the GATT 1994.<sup>60</sup>

Thus, to the extent that Brazil's appeal relates to the *substantive content* of the EC rules themselves, and not to their *publication* or *administration*, that appeal falls outside the scope of Article X of the GATT 1994.<sup>61</sup> The WTO-consistency of such substantive content must be determined by reference to provisions of the covered agreements other than Article X of the GATT 1994.

116. For these reasons, we uphold the Panel's finding in paragraph 269 of the Panel Report that "the information which Brazil claims the EC should have made available concerns a specific shipment, which is outside the scope of Article X of GATT".

## VII. Agreement on Import Licensing Procedures

117. Three issues are raised by Brazil with respect to the *Licensing Agreement*:

- (a) Whether the Panel erred in interpreting Articles 1.2 and 3.2 of the *Licensing Agreement* so as to restrict the scope of application of that Agreement, in this case, to in-quota trade;
- (b) Whether the Panel erred in finding that there was no trade distortion in this case within the meaning of Articles 1.2 and 3.2 of the *Licensing Agreement*; and
- (c) Whether the Panel erred in failing to examine the general claim made by Brazil concerning the violation of a principle of transparency set out in the preamble to, and underlying, the *Licensing Agreement*.

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<sup>60</sup>Adopted 25 September 1997, WT/DS27/AB/R, para. 200.

<sup>61</sup>We note that the issue of the *comprehensibility* of the EC measure does not arise in this case.

118. Article 1.2 of the *Licensing Agreement* states:

Members shall ensure that the administrative procedures used to implement import licensing regimes are in conformity with the relevant provisions of GATT 1994 including its annexes and protocols, as interpreted by this Agreement, *with a view to preventing trade distortions that may arise from an inappropriate operation of those procedures*, taking into account the economic development purposes and financial and trade needs of developing country Members. (emphasis added)

Article 3.2 of the *Licensing Agreement* provides:

Non-automatic licensing shall *not have trade-restrictive or -distortive effects on imports additional to those caused by the imposition of the restriction*. Non-automatic licensing procedures shall correspond in scope and duration to the measure they are used to implement, and shall be no more administratively burdensome than absolutely necessary to administer the measure. (emphasis added)

119. With respect to the *Licensing Agreement*, the Panel found, in relevant part:

In examining these claims, we first note that Brazil's reference to the percentage share relates to its total exports of poultry products to the EC market, the majority of which consists of over-quota (duty paid) trade. *The Licensing Agreement, as applied to this particular case, only relates to in-quota trade*. Second, the licences issued to imports from Brazil are *fully utilized*, which strongly suggests that *any trade-distortive effects of the operation of the licensing rules have been overcome by exporters*. Third, the total volume of poultry exports from Brazil has generally been increasing ... . Therefore, *we fail to understand the relevance of the decline in the percentage share in total trade to a violation of the Licensing Agreement*. Thus, based on the evidence presented by Brazil regarding its percentage share of the EC poultry market, *we do not find that the EC has acted inconsistently with Articles 1.2 and 3.2 of the Licensing Agreement*.<sup>62</sup> (emphasis added)

A. *Scope of Application*

120. Brazil maintains that there is nothing in the text or context of Articles 1.2 and 3.2 of the *Licensing Agreement* that limits to in-quota trade the requirement in Article 1.2 that licensing systems

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<sup>62</sup>Panel Report, para. 249.

be implemented "with a view to preventing trade distortions" or the prohibition in Article 3.2 of additional trade-restrictive or trade-distortive effects.<sup>63</sup>

121. The preamble to the *Licensing Agreement* stresses that the Agreement aims at ensuring that import licensing procedures "are not utilized in a manner contrary to the principles and obligations of GATT

124. The Panel stated that it "fail[ed] to understand the relevance of the decline in the percentage share in total trade to a violation of the Licensing Agreement."<sup>67</sup> The Panel then concluded that, "based on the evidence presented by Brazil regarding its percentage share of the EC poultry market, we do not find that the EC has acted inconsistently with Articles 1.2 and 3.2 of the Licensing Agreement."<sup>68</sup>

125. Under Regulation 1431/94, Brazil's share in the EC tariff-rate quota for frozen poultry meat is 7,100 tonnes out of the total tariff-rate quota of 15,500 tonnes.<sup>69</sup> This share is equal to approximately 45 per cent of the tariff-rate quota. This is the same as Brazil's percentage share of the total exports of frozen poultry meat to the European Communities during the reference period of the preceding three years. In addition, the Panel noted, licences issued by the European Communities for imports of frozen poultry meat from Brazil have been fully utilized.



127. Brazil argues that the Panel did not consider a number of other arguments in its examination of the existence of trade distortion: that licences have been apportioned in non-economic quantities; that there have been frequent changes to the licensing rules; that licence entitlement has been based on export performance; and that there has been speculation in licences.<sup>72</sup> These arguments, however, do not address the problem of establishing a causal relationship between imposition of the EC licensing procedure and the claimed trade distortion. Even if conceded *arguendo*, these arguments do not provide proof of the essential element of causation.

128. For these reasons, we uphold the finding of the Panel that Brazil has not established that the European Communities has acted inconsistently with either Article 1.2 or Article 3.2 of the *Licensing Agreement*.<sup>73</sup>

### C. *Transparency*

129. Brazil's notice of appeal contained no reference to a general issue of transparency in relation to the *Licensing Agreement*

Article 3.5(a)(iii) or (iv) of the *Licensing Agreement*.<sup>78</sup> In the light of the existence of express provisions in Article 3.5(a) of the *Licensing Agreement* relating to transparency on which the Panel

Clearly, not every error in the appreciation of the evidence (although it may give rise to a question of law) may be characterized as a failure to make an objective assessment of the facts. ... The duty to make an objective assessment of the facts is, among other things, an obligation to consider the evidence presented to a panel and to make factual findings on the basis of that evidence. The deliberate disregard of, or refusal to consider, the evidence submitted to a panel is incompatible with a panel's duty to make an objective assessment of the facts. The wilful distortion or misrepresentation of the evidence put before a panel is similarly inconsistent with an objective assessment of the facts. "Disregard" and "distortion" and "misrepresentation" of the evidence, in their ordinary signification in judicial and quasi-judicial processes, imply not simply an error of judgment in the appreciation of evidence but rather an *egregious error that calls into question the good faith of a panel*. A claim that a panel disregarded or distorted the evidence submitted to it is, in effect, a claim that the panel, to a greater or lesser degree, denied the party submitting the evidence fundamental fairness, or what in many jurisdictions is known as due process of law or natural justice.<sup>80</sup> (emphasis added)

Subsequently, in *Argentina - Measures Affecting Imports of Footwear, Textiles, Apparel and Other Items*<sup>81</sup>, we found that the panel there had not committed an abuse of discretion amounting to a failure to render "an objective assessment of the matter before it", as mandated by Article 11.

134. The same is true here. The alleged failures imputed to the Panel by Brazil do not approach the level of gravity required for a claim under Article 11 of the DSU to prevail.

135. We note, furthermore, that Brazil's appeal under Article 11 of the DSU relates, in effect, to the judicial economy exercised by the Panel in its consideration of a number of arguments in support of the various claims that Brazil submitted to the Panel. Brazil argues that the Panel, in effect, abused its discretion in not addressing in the Panel Report a series of arguments Brazil made in relation to GATT/WTO law and practice. In *United States - Measure Affecting Imports of Woven Wool Shirts and Blouses from India*, we stated that nothing in Article 11 "or in previous GATT practice requires a panel to examine *all* legal claims made by the complaining party", and that "[a] panel need only address those claims which must be addressed in order to resolve the matter in issue in the dispute."<sup>82</sup> Just as a panel has the discretion to address only those *claims* which must be addressed in order to dispose of the matter at issue in a dispute, so too does a panel have the discretion to address only those *arguments* it deems necessary to resolve a particular claim. So long as it is clear in a panel report that a panel has reasonably considered a claim, the fact that a particular argument relating to that claim is

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<sup>80</sup>Adopted 13 February 1998, WT/DS26/AB/R, WT/DS48/AB/R, para. 133.

<sup>81</sup>Adopted 22

not specifically addressed in the "Findings" section of a panel report will not, in and of itself, lead to

... the ordinary meaning of the terms used in Article 5.1(b) would appear to support the interpretation advanced by Brazil, i.e. that the market entry price must include duties paid.<sup>83</sup>

and that,

The object and purpose of Article 5.1(b) is to provide additional protection against significant decline in import prices during the implementation period of the Agreement on Agriculture after all agricultural products have been "tariffed" under Article 4.2. By its nature, it has to address a situation that has occurred after the tariffication process. If the market entry price is equated with the c.i.f. import price, and then compared with the trigger price calculated using the c.i.f. price only, it would disregard the effect of protection granted by high duties resulting from tariffication. Thus, although the drafting of Article 5.1(b) is not a model of clarity, in light of the object and purpose of that subparagraph, it would be appropriate to interpret the market entry price under Article 5.1(b) to include duties paid.<sup>84</sup>

139. On this basis, the majority of the Panel concluded that "the EC has not invoked the special safeguard provision with respect to the poultry products in question in accordance with Article 5.1(b)."<sup>85</sup>

140. In contrast, one member of the Panel was "of the view that Article 5 of the Agreement on Agriculture requires an importing Member to calculate the relevant import price within the meaning of Article 5.1(b) on the basis of the c.i.f. import price only."<sup>86</sup>

141. Brazil, as the exporting Member, endorses the Panel's finding that the relevant import price in Article 5.1(b) of the *Agreement on Agriculture* is the c.i.f. price *plus* ordinary customs duties. This is not surprising. This would limit the instances in which the European Communities could impose additional safeguard duties. In contrast, the European Communities, as the importing Member, is of the view that the relevant import price in Article 5.1(b) is the c.i.f. price *without* ordinary customs duties. This view increases the opportunities for an importing Member to impose additional safeguard duties.

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<sup>83</sup> Panel Report, para. 278.

<sup>84</sup> Panel Report, para. 281.

<sup>85</sup> Panel Report, para. 282.

<sup>86</sup> Panel Report, para. 292.

142. The legal issue raised in this appeal concerns the proper interpretation of the phrase, "the price at which imports of that product may enter the customs territory of the Member granting the concession, *as determined on the basis of the c.i.f. import price of the shipment concerned*" (emphasis added) in Article 5.1(b) of the *Agreement on Agriculture*. Specifically, the issue is whether the special safeguard mechanism in Article 5.1(b) is triggered when the c.i.f. price, or when the c.i.f. price *plus* ordinary customs duties, falls below the reference or trigger price.

143. The practical significance of this issue can be illustrated with the following hypothetical example. This dispute has no practical significance if both the c.i.f. import price and the c.i.f. import price plus customs duties fall above or below the trigger price. If both prices are above the trigger price, then additional duties cannot be imposed. And, if both prices fall below the trigger price, then additional duties may be imposed regardless of which definition of the relevant import price is adopted. However, the practical significance of this dispute becomes apparent whenever the trigger price falls between the other two prices, that is, when the trigger price is greater than the c.i.f. import price but smaller than the c.i.f. import price plus customs duties. To illustrate:

c.i.f. import price plus customs duties	=	1,200
trigger price	=	1,000
c.i.f. import price	=	800

In this example, if the relevant price is defined as the c.i.f. import price plus customs duties, additional duties may not be imposed since the relevant price is well above the trigger price. If, on the other hand, it is defined as the c.i.f. import price only (that is, without customs duties), additional duties may be imposed because the relevant price is below the trigger price. Thus, to adopt one definition, rather than another, will determine whether or not an importing Member may impose additional safeguard duties.

144. In examining this issue, we begin with the text of Article 5.1(b) which refers to: "the price at which imports of that product *may enter the customs territory* of the Member granting the concession ...". (emphasis added) In interpreting this provision, the majority of the Panel uses the

Again, in paragraph 281 of the Panel Report, the Panel states that "If *the market entry price* is equated with the c.i.f. import price ... ." (emphasis added) In fact, this section of the Panel Report is entitled: "*Market entry price* and the c.i.f. price". (emphasis added)

145. The relevant import price in Article 5.1(b) is described as "the price at which imports of that product *may enter the customs territory* of the Member granting the concession, as determined on the basis of the c.i.f. import price of the shipment concerned". It is noteworthy that the drafters of the *Agreement on Agriculture* chose to use as the relevant import price the entry price into the *customs territory*, rather than the entry price into the *domestic market*. This suggests that they had in mind the point of time *just before* the entry of the product concerned into the customs territory, and certainly

customs duties are not mentioned as a component of the relevant import price in the text of Article 5.1(b). Article 5.1(b) does not state that the relevant import price is "the c.i.f. price plus ordinary customs duties". Accordingly, to read the inclusion of customs duties into the definition of the c.i.f. import price in Article 5.1(b) would require us to read words into the text of that provision that simply are not there.

147. This reading of the text of Article 5.1(b) is supported by our reading of the context of that provision in accordance with Article 31 of the *Vienna Convention*, which specifies that the ordinary meaning of the terms of a treaty should be interpreted in their context.

148. We look first to the rest of Article 5.1. In considering when additional special safeguard duties under Article 5.1(b) may be imposed, the relevant import price must be compared with a trigger price. According to Article 5.1(b), this trigger price is "equal to the average 1986 to 1988 reference price for the product concerned". Footnote 2 to Article 5.1(b) states:



151. Certain anomalies would arise from the interpretation adopted by the majority of the Panel. One of these anomalies was cited in the opinion of the dissenting member of the Panel.<sup>90</sup> If tariffication of non-tariff barriers on a certain product took the form of specific duties that were greater than the trigger price, then an importing Member may never be able to invoke Article 5.1(b). The truth of this observation is evident from the fact that the c.i.f. import price plus customs duties may never fall below the trigger price. This consequence is not limited to the case of specific duties that exceed the trigger price. It could also occur in cases where tariffication takes the form of *ad valorem* duties. We know that tariffication has resulted in tariffs which are, in a large number of cases, very high. The probability is strong, therefore, that the *ad valorem* duties could exceed the percentage decrease in the c.i.f. import price by a substantial margin. In such cases, the decrease in the c.i.f. price would have to be very deep before the relevant import price would fall below the trigger price. Thus, the provisions of Article 5.1(b) would not be operational in many cases. It is doubtful that this was intended by the drafters of the "Special Safeguard Provisions".

152. Another anomaly that would arise from defining the relevant import price as the c.i.f. import price *plus* ordinary customs duties would be that the right of Members to invoke the provisions of Article 5.1(b) would depend on the level of tariffs resulting from tariffication. Faced with a certain decline in the c.i.f. price -- say, 20 per cent -- some Members would find themselves in a situation where they could not invoke the price safeguard; others would have the right to do so. The first category would comprise those Members with a relatively high level of tariffied duties; the second would be those with a relatively moderate level. Thus, the rights of Members would ultimately depend on the level of their tariffied duties. It is doubtful, too, that this was intended by the drafters of the "Special Safeguard Provisions".

153. For the foregoing reasons, we interpret the "price at which the product concerned may enter the customs territory of the Member granting the concession, as determined on the basis of the c.i.f. import price" in Article 5.1(b) as the c.i.f. import price not including ordinary customs duties. Accordingly, we reverse the finding of the Panel in paragraph 282 of the Panel Report.

B. *Article 5.5*

We note that Brazil's argument on this point appears to address the issue of whether the EC has followed its own regulations concerning the operation of special safeguards. To the extent that Brazil's claim is directed to the appropriateness of the special safeguard mechanism within the EC, we are unable to find any violation of the WTO rules. Although Brazil refers to Article 5 of the Agreement on Agriculture and Article X:3 of GATT, it has not specified in what manner the EC has violated these provisions. In any event, since we have already found a violation of Article 5.1(b) by the EC, for the sake of judicial economy, we do not examine this claim any further.<sup>91</sup>

This paragraph of the Panel Report can only be interpreted to mean that the Panel did not make a finding on the consistency of the EC measure with Article 5.5. The Panel acted within its discretion in choosing to exercise judicial economy in this manner.<sup>92</sup>

155. Brazil did not include a claim relating to Article 5.5 of the *Agreement on Agriculture* in its

157. Looking at Article 5 of the *Agreement on Agriculture* as a whole, it is clear that the provisions of Article 5.1(b) and Article 5.5 are closely linked. Together, these provisions establish the precise conditions for imposing additional duties under the price-triggered special safeguards mechanism that is established by Article 5. Article 5.1(b) determines when the price-triggered special safeguard mechanism may be activated so that additional duties may be imposed. Article 5.5 determines the method by which such additional duties will be calculated.

158. Article 5.5 of the *Agreement on Agriculture* reads:

The additional duty imposed under subparagraph 1(b) *shall* be set according to the following schedule:

- (a) if the difference between the c.i.f. import price of the shipment expressed in terms of the domestic currency (hereinafter referred to as the "import price") and the trigger price as defined under that subparagraph is less than or equal to 10 per cent of the trigger price, no additional duty shall be imposed;
- (b) if the difference between the import price and the trigger price (hereinafter referred to as the "difference") is greater than 10 per cent but less than or equal to 40 per cent of the trigger price, the additional duty shall equal 30 per cent of the amount by which the difference exceeds 10 per cent;
- (c) if the difference is greater than 40 per cent but less than or equal to 60 per cent of the trigger price, the additional duty shall equal 50 per cent of the amount by which the difference exceeds 40 per cent, plus the additional duty allowed under (b);
- (d) if the difference is greater than 60 per cent but less than or equal to 75 per cent, the additional duty shall equal 70 per cent of the amount by which the difference exceeds 60 per cent of the trigger price, plus the additional duties allowed under (b) and (c);
- (e) if the difference is greater than 75 per cent of the trigger price, the additional duty shall equal 90 per cent of the amount by which the difference exceeds 75 per cent, plus the additional duties allowed under (b), (c) and (d). (emphasis added)

159. The legal issue raised with respect to Article 5.5 is whether it is permissible for the importing Member to offer the importer a choice between the use of the c.i.f. price of the shipment as provided in Article 5.5, and another method of calculation which departs from this principle. In this case, the alternative method consists of the "representative price" provided in Regulation 1484/95.

160. Regulation 2777/75, the Council regulation, contains the general rule for the application of the additional "special safeguard" duties provided for in Article 5 of the *Agreement on Agriculture*. Article 5.3 of Regulation 2777/75 states:

The import prices to be taken into consideration for imposing an additional import duty shall be determined on the basis of the cif import prices of the consignment in question.

161. However, what is really at issue here is Regulation 1484/95, the Commission regulation,

164. To determine whether the two methods specified in the EC measure are consistent with the obligations of the European Communities under Article 5.5 of the *Agreement on Agriculture*, we must turn first to an examination of the text of Article 5.5. The chapeau of Article 5.5 states: "The additional duty imposed under subparagraph 1(b) *shall* be set according to the following schedule ... ". (emphasis added) According to the schedule in Article 5.5, the additional safeguard duty is calculated as a certain percentage of the difference between the c.i.f. import price and the trigger price. This percentage increases with the increases in that difference.

165. In our view, the ordinary meaning of the text of Article 5.5 is clear. The chapeau of Article 5.5 clearly states that the schedule in the body of that provision is mandatory. The word used in the chapeau is "shall", not "may". There is no qualifying language, and there is no language that permits any method other than that set out in the schedule in Article 5.5 as a basis for the calculation of additional duties. Likewise, Article 5.5 clearly identifies the *c.i.f. import price of the shipment* as the sole element to be compared with the trigger price in the calculation of the additional duties. Article 5.5 stipulates that the amount of additional duties "*shall* be set" on the basis of the comparison of the *c.i.f. import price of the shipment* concerned with the trigger price. Thus, the ordinary meaning of the *c.i.f. import price of the shipment* is precisely that: the *c.i.f. import price of the shipment*. Unlike the trigger price with which it is compared, the *c.i.f. import price* is not described in the text of Article 5 of the *Agreement on Agriculture* as an average price during a certain period of time. It is simply *the c.i.f. import price of the shipment*, that is, the actual price of an actual shipment. There is no authority in the text of

167. We note that the safeguard mechanism in Article 5 of the *Agreement on Agriculture* is described as "special". The reason for this description is that it is a unique mechanism compared with safeguard provisions in Article XIX of the GATT 1994, the *Agreement on Safeguards*, and in Article 6 of the *Agreement on Textiles and Clothing*. It is not conditional upon a test of injury as it is the case with other WTO agreements. It is not conditional upon a test of injury as it is the case with other WTO agreements. It is not conditional upon a test of injury as it is the case with other WTO agreements.

surge in the volume of imports (Article 5.1 of the *Agreement on Agriculture*) or a significant price depression (Article 5.2 of the *Agreement on Agriculture*) of the domestic market.

pricing of imports of frozen poultry meat,<sup>98</sup> "a means of boosting trade by dramatically reducing bureaucracy and paperwork",<sup>99</sup> and a method that the importer is "completely free" to choose.<sup>100</sup> We offer no views on any of these possible justifications for, or consequences of, the EC "representative price". We need not do so. For, whatever the "representative price" may or may not be, it is clear on the face of the regulation that the "representative price" is *not* calculated on a shipment-by-shipment basis and, therefore, it is not the c.i.f. price *of the shipment* concerned. Article 3.1 of Regulation 1484/95 states that: "At the request of the importer the additional duty may be established on the basis of the cif import price of the consignment in question, *if this price is higher than the applicable representative price ...*" (emphasis added) If the representative price can be lower or higher than the c.i.f. price of the shipment concerned, then it obviously will not always be the same as the c.i.f. price *of the shipment*. For this reason, and because we hold that calculation of the additional "special safeguard" duties on the basis of the c.i.f. price *of the shipment* is mandatory, we conclude that the use of the "representative price" is inconsistent with Article 5.5 of the *Agreement on Agriculture*.

171. To the extent that Regulation 1484/95 allows for the calculation of the additional duties under Article 5 of the *Agreement on Agriculture* on a basis other than the c.i.f. price *of the shipment* concerned, it is inconsistent with the obligations of the European Communities under Article 5.5 of the *Agreement on Agriculture*. Therefore, the "representative price" method in Regulation 1484/95 is not consistent with Article 5.5 of the *Agreement on Agriculture*. Having made this determination, it is not necessary for us to proceed to examine whether the EC measure is consistent with Article 4.2 of the *Agreement on Agriculture*.

## **X. Findings and Conclusions**

172. For the reasons set out in this Report, the Appellate Body:

- (a) finds no reversible error in the interpretation by the Panel of the relationship between Schedule LXXX and the Oilseeds Agreement;

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<sup>98</sup>EC post-hearing reply memorandum, para. 15.

<sup>99</sup>EC post-hearing reply memorandum, para. 11.

<sup>100</sup>EC post-hearing reply memorandum, para. 11.

- (b) upholds the Panel's findings that the European Communities is bound, on a non-discriminatory basis, by its tariff commitments for frozen poultry meat, and that no agreement existed between Brazil and the European Communities on the allocation of the tariff-rate quota for frozen poultry meat within the meaning of Article XIII:2(d) of the GATT 1994;
- (c) upholds the Panel's finding that a tariff rate-quota resulting from negotiations under Article XXVIII of the GATT 1947 must be administered in a non-discriminatory manner consistent with Article XIII of the GATT 1994;
- (d) upholds the Panel's finding that the European Communities has not acted inconsistently with Article XIII of the GATT 1994 in calculating Brazil's tariff-rate quota share based on the total quantity of imports, including those from non-Members;
- (e) upholds the Panel's finding relating to Article X of the GATT 1994;
- (f) upholds the Panel's findings relating to Articles 1.2 and 3.2 of the *Licensing Agreement*;
- (g) concludes that the Panel did not act inconsistently with Article 11 of the DSU in not examining certain arguments made by Brazil relating to GATT/WTO law and practice;
- (h) reverses the finding of the Panel that the European Communities has acted inconsistently with Article 5.1(b) of the *Agreement on Agriculture* by invoking the safeguard mechanism when the c.i.f. import price, not including ordinary customs duties, falls below the trigger price; and
- (i) concludes that the representative price used in certain cases by the European Communities in calculating the additional safeguard duties is inconsistent with Article 5.5 of the *Agreement on Agriculture*.

173. The Appellate Body *recommends* that the DSB request that the European Communities bring its measures found in this Report, and in the Panel Report as modified by this Report, to be inconsistent with the *Agreement on Agriculture* and the *Licensing Agreement* into conformity with its obligations under those agreements.



Signed in the original at Geneva this 1<sup>st</sup> day of July 1998 by:

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James Bacchus  
Presiding Member

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Said El-Naggar  
Member

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Florentino Feliciano  
Member