

**SYMPOSIUM ON TELECOMMUNICATIONS TO  
COMMEMORATE  
THE 10th ANNIVERSARY OF THE FOURTH PROTOCOL TO  
THE GATS**

**PANEL D  
CORPORATE PERSPECTIVE ON DEVELOPMENTS IN  
TELECOMMUNICATIONS MARKETS**

**Geneva, 21st February**



## Two main trends will continue to reshape the new ICT sector on a global context in the next ten years...

### Convergence

**Convergence** of networks, devices and services is driving innovation and new forms of inter-platform IP-based competition

### Globalisation

Operators need to satisfy services demands from **global** customers, extending their footprint internationally

**... posing a real challenge to telecoms trade negotiations**

